



Alison K. Esquivel

SENIOR CONSULTANT

akesquivel@
interface-consulting.com

Alison Esquivel, a senior consultant with Interface Consulting, identifies and develops new international opportunities for the firm and its clients. Ms. Esquivel has more than 10 years of international and domestic experience in business development, project management, business analysis, and market research. She has worked on large-scale enterprise systems and business process improvement projects for companies in the telecommunications, energy, finance, and consumer products industries.

EDUCATION

MASTER OF PACIFIC AND
INTERNATIONAL AFFAIRS AND
MANAGEMENT
UNIVERSITY OF CALIFORNIA
San Diego, California

BACHELOR OF ARTS
POLITICAL SCIENCE
ARIZONA STATE UNIVERSITY
Tempe, Arizona

EXPERTISE

RESEARCH & ANALYSIS
DUE DILIGENCE
FEASIBILITY STUDIES
INDUSTRY TREND STUDIES
MERGER &
ACQUISITION STUDIES
INTERNATIONAL BUSINESS
GROWTH
PROCESS IMPROVEMENT
STRATEGIC PLANNING

Work History

Interface Consulting International, Inc.	Houston, Texas
Senior Consultant	
Strategia Solutions	Fort Lauderdale, Florida
President	
SAIC	Various Locations
Research Analyst, Business Development	
Nike Inc.	Portland, Oregon
Senior Business Consultant, Americas	
Vodafone Americas	Various Locations
Senior Business Systems Analyst	
Digital Impact	San Mateo, California
Senior Account Manager, Digital Marketing Programs	
Ingram Micro	Santa Ana, California
Associate Project Leader, Financial Planning & Corporate Development	
Knox D’Arcy/Fundación Chile	Santiago, Chile
Management Consultant	
Independent Consultant	Santiago, Chile & San Diego, California
Business Development & Market Research	
<i>Significant Assignments</i>	
Nike Inc., Price Smart, Hunter Industries, First National Bank	

Professional Affiliations

Associate Member – Associated Builders & Contractors
Associate Member – Associated General Contractors