



# Donald R. Martin

## SENIOR CONSULTANT

drmartin@  
interface-consulting.com

### EDUCATION

BACHELOR OF BUSINESS  
ADMINISTRATION  
UNIVERSITY OF DETROIT  
Detroit, Michigan

### EXPERTISE

MANAGEMENT CONSULTING  
FEASIBILITY STUDIES  
TURNAROUND MANAGEMENT  
DUE DILIGENCE  
INDUSTRY TREND STUDIES  
CONSTRUCTION MANAGEMENT  
CONTRACT EVALUATION  
CHANGE ORDER  
PREPARATION & ANALYSIS  
PROJECT ADMINISTRATION  
CONSTRUCTABILITY ANALYSIS

Advisory consultant Don Martin has more than 25 years of finance, accounting, tax, and operations experience in construction- and energy-related industries, both domestic and international. He specializes in providing business and financial advisory services which include bankruptcy, turnaround, workout, restructuring, planning, and due diligence. During Mr. Martin's tenure as CFO and director of a top ENR international construction firm, he was heavily involved in negotiating credit facilities, monitoring corporate debt, and arranging capital financing. In addition, he has considerable experience as a bankruptcy advisor and turnaround/crisis manager for distressed entities, providing advice on asset disposal, cost reductions, balance sheet management, and reorganizations.

## Work History

<b>Interface Consulting International, Inc.</b>	Houston, Texas
Advisory Consultant	
<b>D.R. Martin &amp; Associates</b>	Houston, Texas
President	
<i>Significant Assignments</i>	
Raymond de Venezuela, C.A. Interim President/Director & CEO	Maracaibo, Venezuela & Houston, Texas
Cigna Insurance Company Surety Exposure Analysis	Various Locations
JWP, Inc. Turnaround Planning	Various Locations
MMR, Inc. Bankruptcy Advisor	Baton Rouge, Louisiana
M W Kellogg Company International Planning Consultant	Houston, Texas
Cardinal Wireline Services, Inc. Business Review Consultant	Lafayette Louisiana
WellTech, Inc. Turnaround Planning	Houston, Texas
<b>Raymond International, Inc.</b>	Houston, Texas
Corporate Tax Manager; Vice President, Tax; VP Controller; CFO; & Director	
<b>Occidental Petroleum Corporation</b>	Michigan & Texas
Senior Tax Analyst	

## Professional Affiliations

Chairman, Tax Committee – National Constructors Association  
Member – Construction Financial Management Association  
Member – Turnaround Management Association