



# Alison K. Esquivel

## SENIOR CONSULTANT

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Alison Esquivel, a senior associate consultant with Interface Consulting, identifies and develops new international opportunities for the firm and its clients. Ms. Esquivel has more than 10 years of international and domestic experience in business development, project management, business analysis, and market research. She has worked on large-scale enterprise systems and business process improvement projects for companies in the telecommunications, energy, finance, and consumer products industries.

### EDUCATION

MASTER OF PACIFIC AND  
INTERNATIONAL AFFAIRS AND  
MANAGEMENT  
UNIVERSITY OF CALIFORNIA  
San Diego, California

BACHELOR OF ARTS  
POLITICAL SCIENCE  
ARIZONA STATE UNIVERSITY  
Tempe, Arizona

### EXPERTISE

RESEARCH & ANALYSIS  
DUE DILIGENCE  
FEASIBILITY STUDIES  
INDUSTRY TREND STUDIES  
MERGER &  
ACQUISITION STUDIES  
INTERNATIONAL BUSINESS  
GROWTH  
PROCESS IMPROVEMENT  
STRATEGIC PLANNING

### Work History

<b>Interface Consulting International, Inc.</b>	Houston, Texas
Senior Associate Consultant	
<b>Strategia Solutions</b>	Fort Lauderdale, Florida
President	
<b>SAIC</b>	Various Locations
Research Analyst, Business Development	
<b>Nike Inc.</b>	Portland, Oregon
Senior Business Consultant, Americas	
<b>Vodafone Americas</b>	Various Locations
Senior Business Systems Analyst	
<b>Digital Impact</b>	San Mateo, California
Senior Account Manager, Digital Marketing Programs	
<b>Ingram Micro</b>	Santa Ana, California
Associate Project Leader, Financial Planning & Corporate Development	
<b>Knox D’Arcy/Fundación Chile</b>	Santiago, Chile
Management Consultant	
<b>Independent Consultant</b>	Santiago, Chile & San Diego, California
Business Development & Market Research	
<i>Significant Assignments</i>	
Nike Inc., Price Smart, Hunter Industries, First National Bank	

### Professional Affiliations

Associate Member – Associated Builders & Contractors  
Associate Member – Associated General Contractors